

# LOW VISION

## Supporting Vendors

For clinics that specialize in low vision, we have relationships with many industry suppliers.

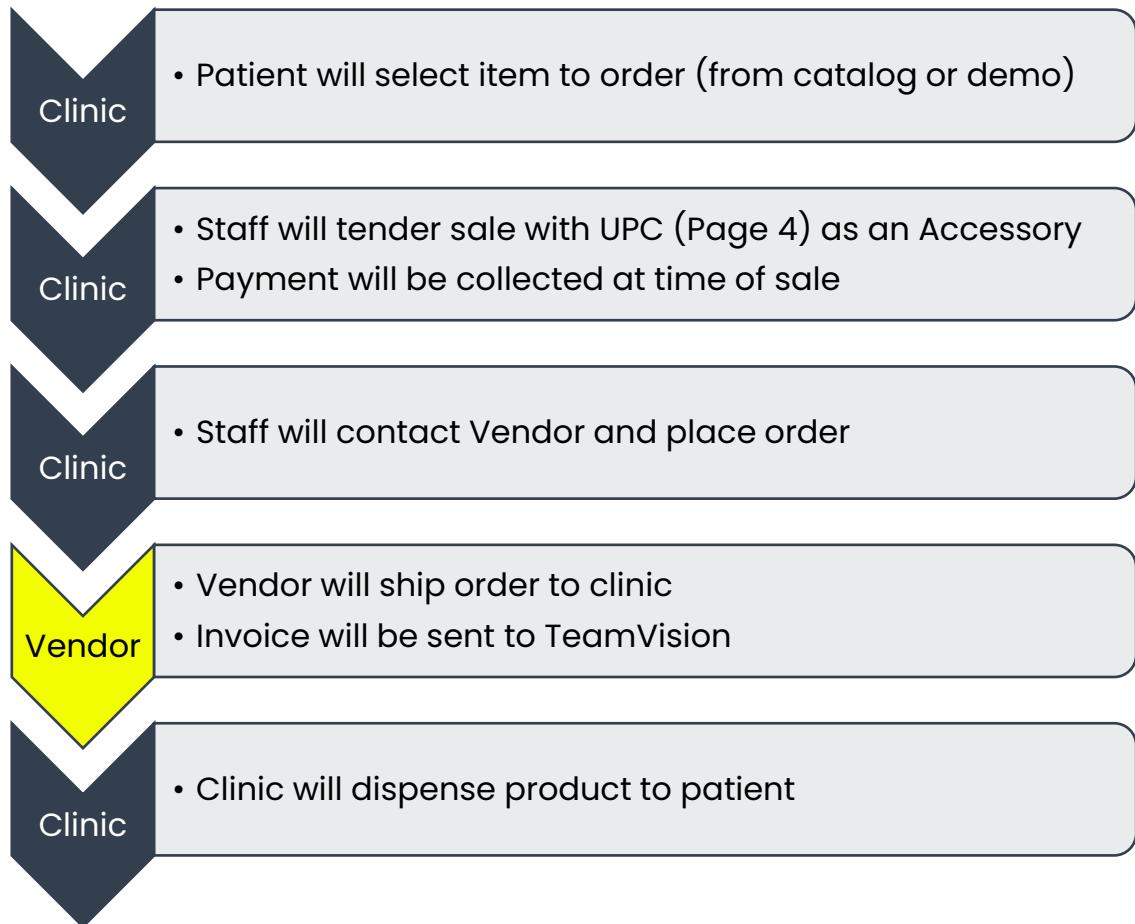
Accounts are setup at clinic's (OD's) request on your behalf.

**If you need an account, please contact your Field Leader and they will work with Operations to setup.**



# LOW VISION CLINIC PROCESS

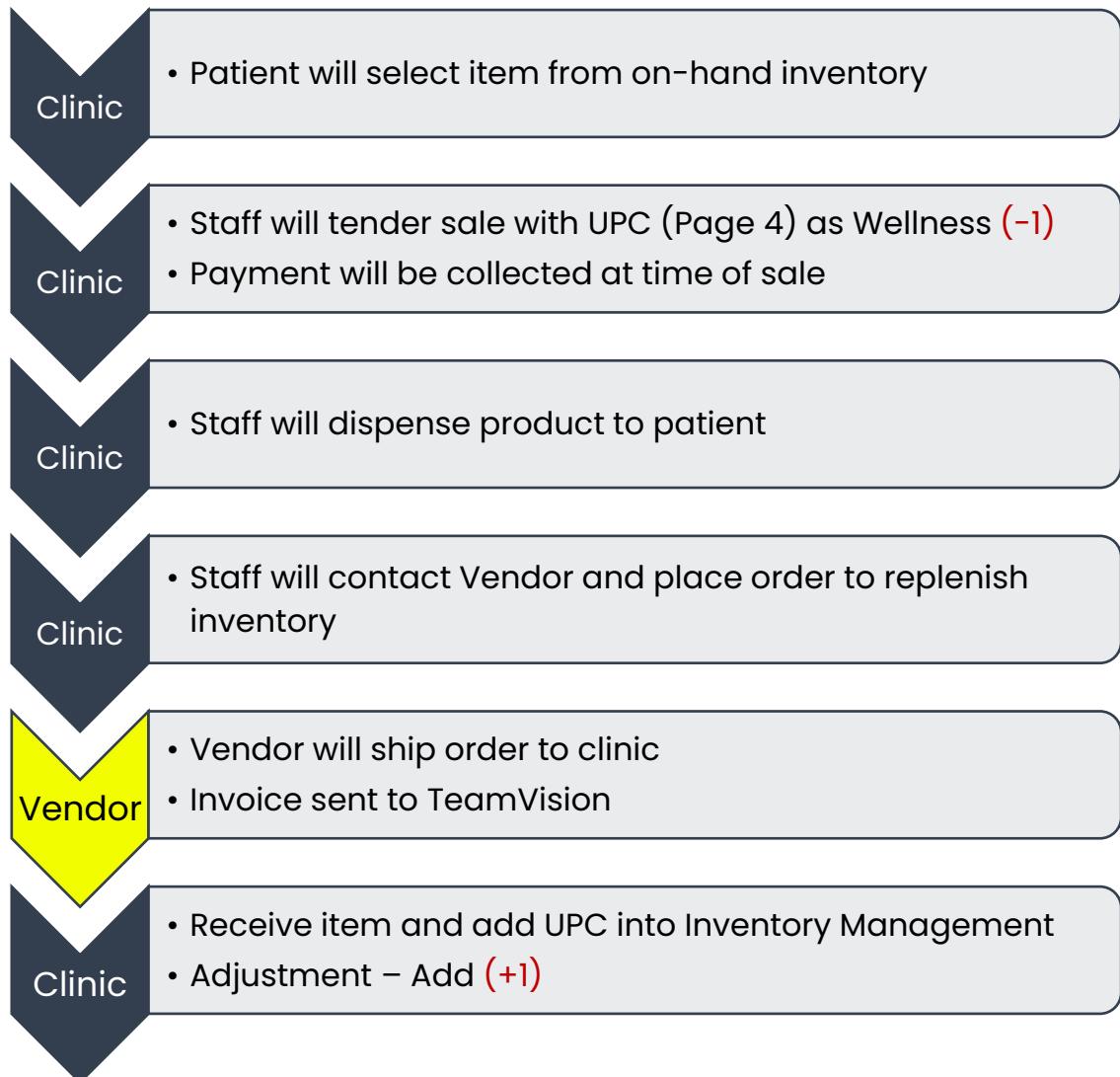
## Without On-Hand Inventory



There will be **NO** Inventory movement

# LOW VISION CLINIC PROCESS

## With On-Hand Inventory



There **WILL** be Inventory movement

# LOW VISION CLINIC PROCESS

## Selling in Ciao! Optical

Fake Patient

Sell as an Accessory /  
Wellness item in Customer  
Order (w/ patient's profile)

Select Y/N for insurance  
(insurance steps are the  
same)

Enter in applicable UPC and  
click the "+" icon

Select OD associated with  
patient

Items will show here and for  
those that prompt for price,  
you will enter price here

Click arrow to proceed to  
Active Orders List where you  
then gather all items/services  
and move to tender

Reason Code  
Select a reason code from the list.

Reasons

- Incorrect Ticket Price
- Competitive Price Match

**In Xstore (tendering screen)** – For items that were manually priced, you will need to re-enter the price in Xstore

- Select “Change Item” on bottom menu
- Highlight sale on right side of screen
- Click “Enter”
- Add price
- Choose Reason Code “Incorrect Ticket Price”

Description	UPC	Vendor	Price
VISPERO DEVICE	20500003224198	Vispero, Optelec	OPEN, PRICE PROMPT*
ESCHENBACH DEVICE	20500003224075	Eschenbach	OPEN, PRICE PROMPT*
DESIGNS FOR VISION, INC (DVI) DEVICE	20500003216155	DVI	OPEN, PRICE PROMPT*
EXPLORE 5 DEVICE ONLY	20500003220527	HumanWare	\$845
EXPLORE 8 DEVICE ONLY	20500003220534	HumanWare	\$1,275
EXPLORE 12 KIT	20500003220541	HumanWare	\$1,895
REVEAL 16	20500003220558	HumanWare	\$3,295
REVEAL 16i	20500003220565	HumanWare	\$4,295
REVEAL 16 XY	20500003220572	HumanWare	\$3,995
REVEAL 16i XY	20500003220589	HumanWare	\$4,995

\* Items that use an OPEN PRICE PROMPT UPC can not be entered on an iPad

# PLACING LOW VISION ORDERS



To place an order, email orders to [orders@humanware.com](mailto:orders@humanware.com) (preferred)

1. When ordering please place in subject line: "**Team Vision Order**".
2. Copy and paste this template in the body of the email
3. Enter T location numbers in place of "XXX" (top right highlighted box).
4. Fill in quantity of each product ordered (highlighted boxes)

Humanware Account #043898 TEAM VISION	Site #	XXX
ARTICLE NAME/NUMBER	Quantity	Part Number
EXPLORE 5 DEVICE ONLY		FGEX-1000
EXPLORE 8 DEVICE ONLY		FGEX-1016
EXPLORE 12 KIT DEVICE & STAND		FGEX-1022
REVEAL 16		FGPG-1300
REVEAL 16i		FGPG-1301
REVEAL 16 XY		FGPG-1302
REVEAL 16i XY		FGPG-1303



- To place an order, you can either:
  - Email orders to [DrTeam@Vispero.com](mailto:DrTeam@Vispero.com)
  - Call 800-444-4443, ext. 3011 for the ECP team
- Account: ESSLUX – ship to XXX

# PLACING LOW VISION ORDERS

## **ESCHENBACH** [www.Eschenbach.com](http://www.Eschenbach.com)

- To place an order
  - Email CS: [orders@eschenbach.com](mailto:orders@eschenbach.com)
  - When ordering please place in subject line: "**Team Vision Order**"

Account #: \_\_\_\_\_

Ship-To Address: \_\_\_\_\_

Bill to: [invoices\\_payables@teamvisionteam.com](mailto:invoices_payables@teamvisionteam.com)

Product SKU	Price	Quantity

- Phone (2nd option): 800-487-5389
- Online ordering is not currently available for TV sites

## **DESIGNS FOR VISION, INC.** [www.designsforvision.com](http://www.designsforvision.com)

- To place an order
  - Call: 800-345-4009
  - Fax: 631-585-5704
  - Email: [LowVision@dvimail.com](mailto:LowVision@dvimail.com)

# Low Vision Accounts

Please note, if you do not have an account number listed, you are not able to order from that vendor. If you would like to open an account, please contact Elsa Martinez ([emartinez4@luxotticaretail.com](mailto:emartinez4@luxotticaretail.com)) and Keeta Hammer ([k.hammer@luxotticaretail.com](mailto:k.hammer@luxotticaretail.com)).

#	Name	DVI	Eschenbach	Vispero	HumanWare
T001	Pro. EyeCare Assoc. Paramus		42-NJ510		043898 - ship to T001
T019	Olympia Vision Clinic Lacey		53-WA480		043898 - ship to T019
T035	Advanced Family Eye Care		44-NC877		043898 - ship to T035
T064	Rosin Eyecare Downer's Grove				043898 - ship to T064
T065	Rosin Eyecare Glen Ellyn				043898 - ship to T065
T070	Rosin Eyecare N. Michigan Avenue				043898 - ship to T070
T072	Rosin Eyecare Northbrook				043898 - ship to T072
T127	Long Island Vision Care	470300	41-NY299	ESSLUX - ship to T127	043898 - ship to T127